



NASHP Worksheet for Payers #2: Savings for Payers from Canadian Importation

This drug list will be the result of payers’ submissions to NASHP reporting their “top spend” drugs, which are common to payers and have publicly-available price/cost information that NASHP can access. This worksheet is for internal planning only and should not be submitted to NASHP.

Brand Name	Condition	<u>Column A</u> Current Plan Net Price <i>Net unit cost (after rebates and all other discounts)</i> Please be sure to match price/units.	<u>Column B</u> Drug Utilization <i>2Q FY 2018 utilization ¹</i>	<u>Column C</u> Plan Total Net Spend <i>Multiply Column A, Current Plan Net Price, by Column B</i>	<u>Column D</u> Canadian Price* <i>(in USD)</i>	<u>Column E</u> Canadian Price with Markup <i>NASHP estimated a 45% markup for supply chain profit and costs (in USD).</i>	<u>Column F</u> Plan Net Spend: Canadian Imports <i>Multiply Canadian Price with Markup (E) by Drug Utilization from 2Q FY 2018 ¹(B).</i>	<u>Column G</u> Plan Savings from Canadian Importation <i>Subtract F (Plan Net Spend with Canadian price with markup) from actual Plan Total Net Spend (C)</i>
Drug/ dosage								
Drug/ dosage								
Drug/ dosage								
							Savings:	<i>Enter total Q2 FY 2018 savings here.</i>

*Canadian prices must be converted to US dollars.

¹ Time period was arbitrarily selected to compare uniform information across payers.