



Value-Based Payment Reform
Academy:
Supporting FQHCs to Transition to
Value-Based APMs



FOR AUDIO, PLEASE DIAL:

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JANUARY 8, 2018

3:00-4:00PM ET

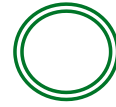
This work is supported through NASHP's Cooperative Agreement with the Health Resources and Services Administration (HRSA), grant #UD3OA22891

Logistics



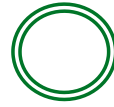
- Your lines will only be unmuted during the Q&A period. During that time please mute your own lines except when speaking.
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Agenda



- Introduction
- State role call
- Oregon's APCM Program: Alternative Payment Methodology in a Time of Accountability
- Upcoming technical assistance opportunities
- Wrap up and evaluation reminder

Today's Speaker



Robert Trachtenberg, MS

Executive Director, Oregon Health and Science University
Family Medicine Richmond Clinic



Oregon's APCM Program

Alternative Payment Methodology In A Time of Accountability

DATE: December 29, 2017 PRESENTED BY: Robert Trachtenberg, Executive Director at Family Medicine at Richmond OHSU




Agenda

- Richmond Overview
- APCM Overview
- APCM Goals & Learning Opportunities
- Metrics
- Future State

Who We Are

- Richmond is a Family Medicine Clinic of Oregon Health and Science University (OHSU)
- A Federally Qualified Health Center (FQHC)
- A Patient Centered Primary Care Medical Home (PCPCH)
- A School Based Health Center
- An Urgent Care Clinic
- A member of Coordinated Care Organizations
- A member of the National Association of Community Health Center (NACHC)
- A participant in Oregon's **Alternative Payment and Care Model (APCM)**



APCM develops and aligns payment with an efficient, effective, and emerging care model that achieves the Quadruple Aim in Oregon CHCs

Quadruple Aim



APCM Program Overview

- The Oregon Health Authority (OHA) and Oregon Primary Care Association (OPCA) co-sponsor the Medicaid APCM program.
- OHA receives data and provides payment.
- Moved us away from Fee for Service for this population.
- Must be an FQHC or a Rural Health Center to participate.
- Must be recognized as a Patient Centered Primary Care Home (PCPCH) by OHA.

APCM Goals

- **Quality:** Track 7 measures that are a combination of CCO and UDS. Sustain or improve patient experience.
- **Cost:** Maintain or reduce adjusted per capita costs.
- **Access:** Increase Care STEPs in lieu of billable visits.
- **Population Management:** Segment population to identify disparities, social determinant's impact and track and intervene accordingly.
- **Role Revision:** Integration of clinical pharmacy and behavioral health, evolving RN role, MA working at the top of license.

APCM Goals

Tyranny of Typical Schedule

Time	Primary care physician	Medical Assistant	Nurse	Nurse Practitioner	Medical Assistant
8:00	Patient A	Assists with Patient A	TRIAGE		
8:15	Patient B	Assists with Patient B			
8:30	Patient C	Assists with Patient C			
8:45	Patient D	Assists with Patient D			
9:00	Patient E	Assists with Patient E			
9:15	Patient F	Assists with Patient F			
9:30	Patient G	Assists with Patient G			

Patients still waiting, most staff is gone, limited support for charting not complete, Exhaustion, frustration

Future State

Time	Primary care physician	Medical Assistant	Nurse	Nurse Practitioner	Medical Assistant
	TEAMLET 1			TEAMLET 2	
	Huddle and make plan for the day's work				
8:10	Telephone and e-mail visits – 12 patients	Panel management	RN diabetes visits	Drop-in Patients – 4 patients	Assist with drop-in patients, close phone loop, phone follow-up
9:00	PATIENT D			Patient J	Assists with Patient J
9:30	Coordinate w/ specialist and hospitalists.	Health coach visit w/ patient J	Group visit for chronic care – 12 patients	PATIENT K	
10:00	Consult w/ team	BP clinic – 3 patients		Join group visit for chronic care	Panel management
10:15	Patient H and Patient B		Phone Outreach	Telephone and e-mail visits – 6 patients	

5pm: Team signs out to overnight coverage and goes home.. Days work is done.

APCM Goals

How we are getting there...

- Population health data analysis
- Advancing new competencies among care team members
 - Health Coaching
 - Clinical Pharmacy
 - Behavioral Health/Social Work/CHW
 - Care Management
 - Social Determinants of Health Coordinator
- Collaboration and negotiations with our payers
 - Health Resiliency Specialists
 - PMPM payments
- Workflow improvement and training
 - Monthly optimization meetings for staff (MAs, Providers etc..)
- Robust Patient Advisory Council engaged in program development and oversight

APCM Challenges

- Need and Use MORE Information
 - Medical/social history
 - Integrated clinical, utilization, demographic and claims data
 - Social determinants of health and condition specific questionnaires
 - Data integrity
- Need to design service and treatment “pathways” to design interventions using the best evidence-based knowledge available.
- Need to develop and/or strengthen partnerships with multiple community resources to work collaboratively in promoting each patient’s well being and our communities.
- ‘Clicking for Credit’ is seen as an additional burden for providers.
- Need to continue to listen and engage our patients as key stakeholders and decision-makers

APCM Reporting Requirements

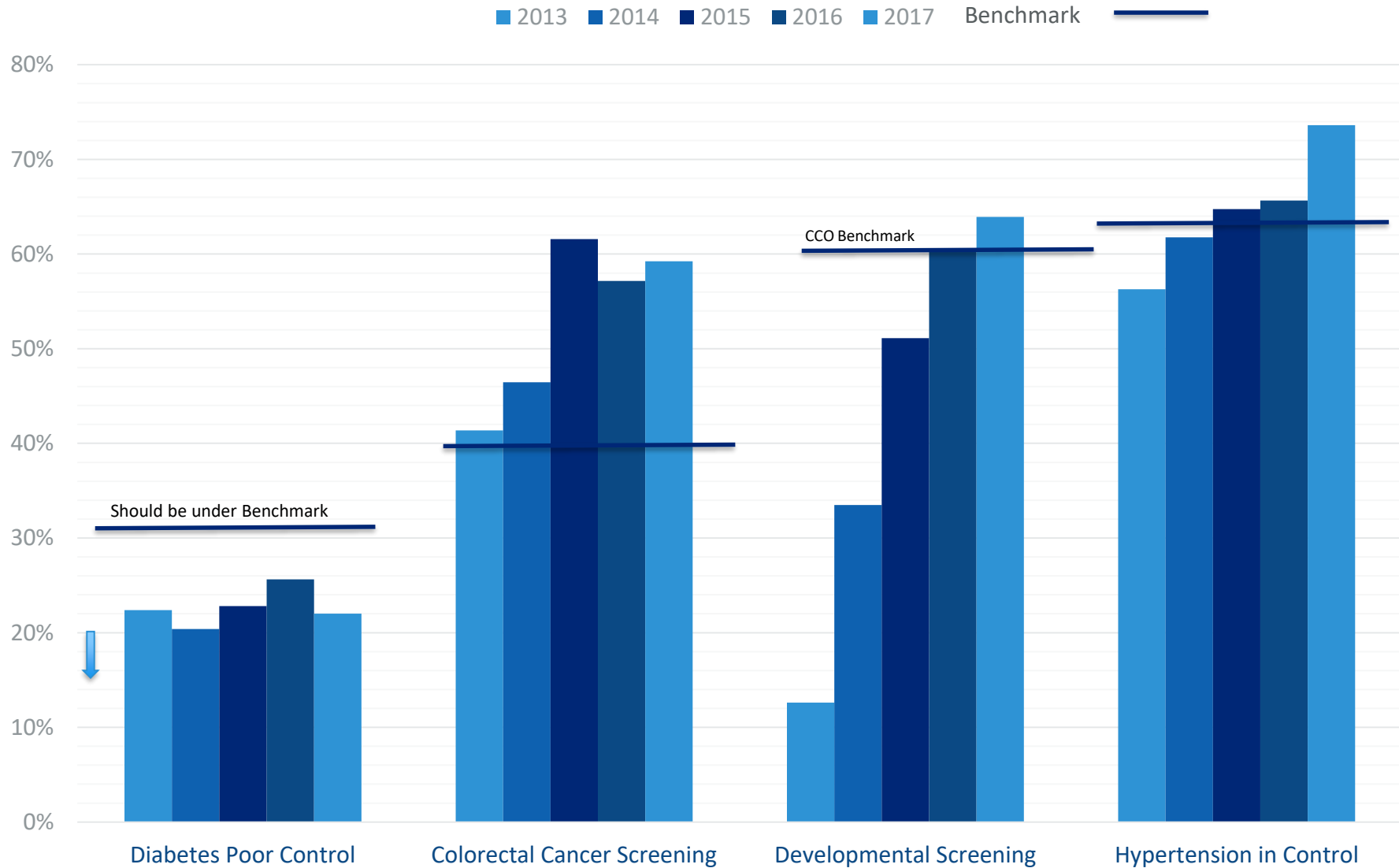
- **Clinical Quality:** Chronic conditions, prevention for adults and children
- **Patient Experience:** Shared measures of access, care provider and customer service
- **STEPS (Services That Engage Patients):** Formally “touches”; non-billable services provided face-to-face, by phone, MyChart, or in alternative settings (hospital, home)

APCM Reporting Requirements

- **Clinical Quality** – Chronic conditions, prevention for adults and children.

Measure	Benchmark	Source
Colorectal Cancer Screening	39.9%	UDS, CCO
Depression Screening and Follow Up	60.3%	UDC, COO
Diabetes Poor Control >9.0	32.1%	UDC, CCO
Hypertension in Control	62.4%	UDS, CCO
Childhood Immunization	42.8%	UDS
Entry in to Prenatal Care	74.1%	UDS, CCO
Developmental Screening	TBD	CCO

Quality Metrics Year Over Year- Total Population



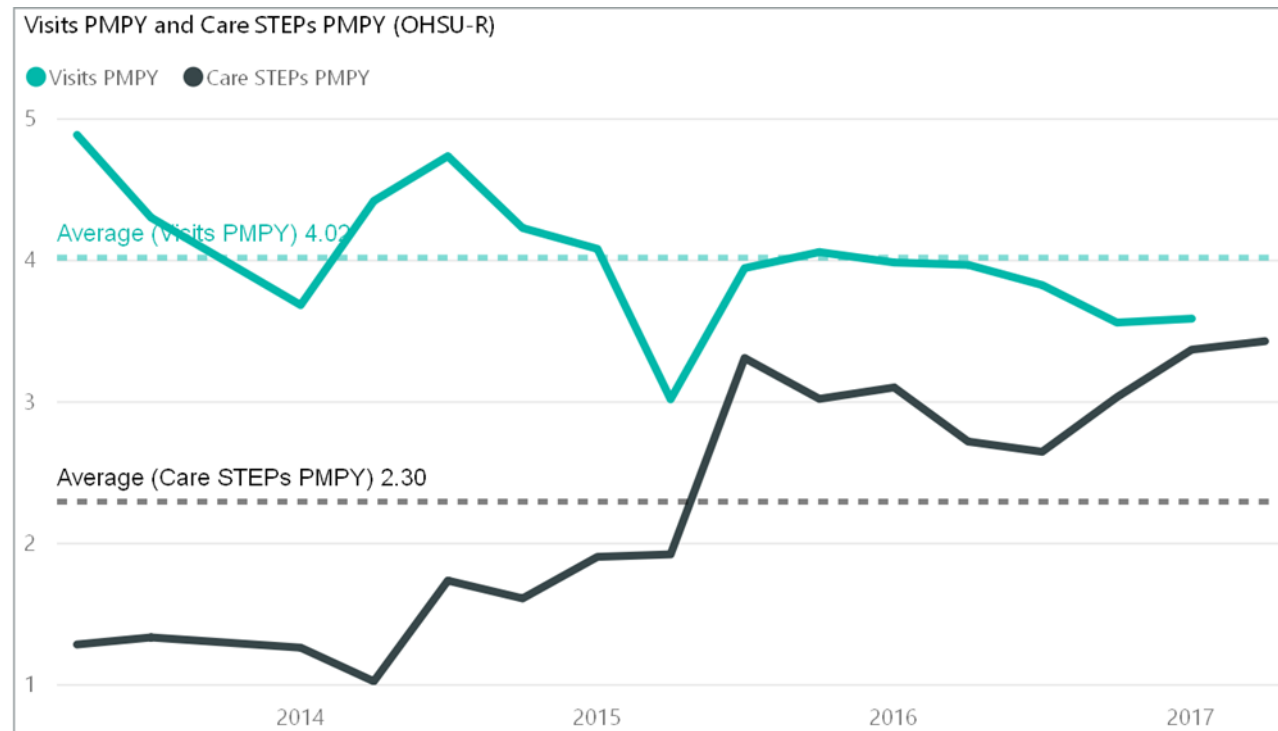
APCM Reporting Requirements

- **Patient Experience:** Shared measures of access, care provider and customer service.

Domain	CAHPS Question
Access	In the last 6 months, when you made an appointment for a check-up or routine care with this provider, how often did you get an appointment as soon as you needed?
Access	In the last 6 months, when you contacted this provider's office during regular office hours, how often did you get an answer to your medical question that same day?
Care	In the last 6 months, how often did this provider listen carefully to you?
Care	In the last 6 months, how often did this provider show respect for what you had to say?
Front Office	In the last 6 months, how often were the clerks and receptionists at this provider's office as helpful as you thought they should be?
Front Office	In the last 6 months, how often did clerks and receptionists at this provider's office treat you with courtesy and respect?

APCM Reporting Requirements

- **STEPS (Services That Engage Patients):** Non-billable services provided face-to-face, by phone, MyChart, or in alternative settings (hospital, home)



APCM Basic Rate Construct

PMPM payment
from the state

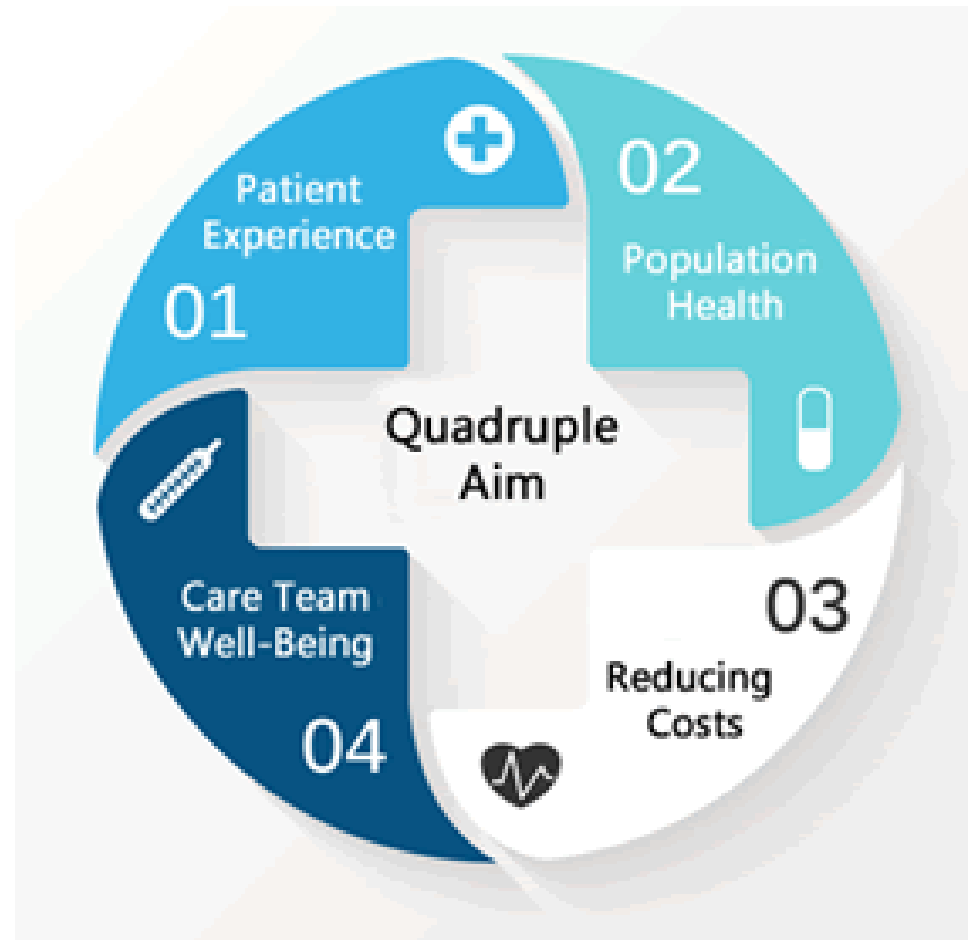
MCO payment **like**
anyone else's



Medical
services
included

Separate **bonus**
payments


Future Desired State





Thank You





Question & Answer



To ask a question, please use the 'raise your hand' feature or type it into the 'chat' box.

Upcoming Technical Assistance Opportunities



- All-State Quarterly Call: January 16, 3:30-4:30pm ET
- Individual state quarterly conference calls: throughout January
- Next group webinar: Mid-to-Late February
 - Topic: FQHC Participation in Massachusetts' ACO Model

Thank You!



Thank you for joining this Value-Based Payment
Reform Academy Group Technical Assistance
Webinar!

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